

Overview	<p>ScanSource Catalyst, the largest global technology solutions provider of Avaya solutions in the channel, provides Unified Communications, Contact Center, Cloud, and Services offerings for solutions-oriented technology resellers who are looking to increase their relevance and expertise within the markets they serve. ScanSource Catalyst is a business unit of international specialty technology distributor, ScanSource Inc., a Fortune 1000 company. Our value-adds include technical & design support, certification training, professional services, flexible financing options, and more. And, through our FastPath program, Avaya partners have access to a dedicated team of Avaya onboarding & enablement specialists focused on our partners' success. We're committed to delivering solid, customizable business solutions to help our business partners grow.</p>	<p>Jenne, Inc. is a leading U.S. based value-added distributor of technology products and solutions focusing on unified communications and collaboration, data networking, video conferencing, physical security, the Internet of Things (IoT) and the cloud, including equipment and software for the Enterprise and SMB markets. Founded in 1986, Jenne is committed to providing value added resellers, integrators and service providers with a broad product selection, competitive pricing, on-time accurate delivery, outstanding technical support plus ongoing sales and technical training through Jenne University. The company is headquartered in Avon, Ohio.</p>
Headquarters	Greenville, SC	Avon, OH
Main Phone #	800-790-2029	800-422-6191
Other Locations	Phoenix, AZ and Norcross, GA	
Web Site	www.scansourcecatalyst.com/en/brands/avaya	www.jenne.com
Warehouse Location(s)	Southaven, MS (Memphis, TN Area)	Avon, OH
Main Tech Support Phone #	800-790-2029 x 4091 (Option 2 for Avaya)	800-422-6191, option 4
Executive Leadership Team	<ul style="list-style-type: none"> ▪ Buck Baker, President, Worldwide ScanSource Communications & Services Segments, buck.baker@scansource.com ▪ David Hertwig, President, ScanSource Catalyst david.hertwig@scansource.com ▪ Ansley Hoke – VP, Merchandising, ScanSource Catalyst ansley.hoke@scansource.com ▪ Tom Walker – VP, Sales, ScanSource Catalyst tom.walker@scansource.com ▪ Mike Burns – VP, Services mike.burns@scansource.com 	<ul style="list-style-type: none"> ▪ Dave Johnson – CEO djohnson@jenne.com ▪ Ray Jenne, Jr – President rayjr@jenne.com ▪ Dean Jenne – President dean@jenne.com ▪ Patrick Howard – VP of Vendor Management & Marketing phoward@jenne.com ▪ Vince Piccolomini – VP of Logistics and Business Development pic@jenne.com
Avaya Product Management Team	<ul style="list-style-type: none"> ▪ Keith Brown – Director – Vendor Business keith.brown@scansource.com ▪ Tina Harris - Director – Merchandising tina.harris@scansourcecatalyst.com ▪ Tammy Swank, Team Lead, Avaya Services, tammy.swank@scansourcecatalyst.com ▪ David Watson –Team Lead david.watson@scansourcecatalyst.com ▪ Wendy Tate – Team Lead wendy.tate@scansourcecatalyst.com ▪ Alex Duncan – Product Manager alex.duncan@scansource.com ▪ Michael Friedman -Product Manager, michael.friedman@scansourcecatalyst.com ▪ Thomas Gorman - Product Manager, Thomas.gorman@scansource.com ▪ Chad Roache- Product Manager, chad.roache@scansource.com ▪ Emilee Wrenn, Product Manager, Emilee.wrenn@scansource.com 	<ul style="list-style-type: none"> ▪ Travis Frilling – Director of Avaya Solutions tfrilling@jenne.com ▪ Bill Paul – Sr. Director, US Field Sales bpaul@jenne.com ▪ Dan Wild – Sr. Director of US Sales dwild@jenne.com ▪ John Kruszka - Director ▪ Tom Cseh – Product Manager, Avaya Solutions tomc@jenne.com ▪ Chuck MacDonald – Operations Manager, Avaya Solutions cmacdonald@jenne.com ▪ Samantha Pudelski – Avaya Product Marketing Specialist spudelski@jenne.com
Sales and BD Management Team	<ul style="list-style-type: none"> ▪ Craig Johnson – Sales Manager National Accounts craig.johnson@scansource.com ▪ Jeanne Maurer - Sales Manager jeanne.maurer@scansourcecatalyst.com ▪ Cynthia Jones - Sales Manager cynthia.jones@scansourcecatalyst.com 	<ul style="list-style-type: none"> ▪ Deb Forney – Avaya Midmarket BDM & Cloud Specialist dforney@jenne.com ▪ Eileen Brauer – Avaya Enablement and Onboarding Manager ebrauer@jenne.com

	<p>lyst.com</p> <ul style="list-style-type: none"> Michael Krzywozycki - Sales Manager michael.krzywozycki@scansource.com <p>AVAYA COMMERCIA TEAM</p> <ul style="list-style-type: none"> Cory Shehan, Director Vendor Business, cory.shehan@scansource.com Mark Brewton, Vendor Business Manager Avaya Cloud, mark.brewton@scansource.com Stephen Brown, Vendor Business Manager Avaya ITSP/NexGen, stephen.brown@scansource.com Lauren Knight, Vendor Business Manager Avaya Emerald Partners/Onboarding & Enablement, lauren.knight@scansource.com Amanda Williams, Avaya Vendor Marketing Manager, amanda.williams@scansource.com 	<ul style="list-style-type: none"> Chip Fincher – Avaya Emerald BDM cfincher@jenne.com Ryan Jozwiak – Avaya Services Business Development Manager rjozwiak@jenne.com Rich Tiemann – Avaya Services Business Development Manager rtiemann@jenne.com Frank Kelley – Sales Manager fkelly@jenne.com
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Overview	Westcon is a value added distributor of category-leading unified communications, network infrastructure, data center and security solutions with a global network of specialty resellers. Westcon's teams create unique programs and provide exceptional support to accelerate the business of its partners. Strong relationships at every level of the Westcon organization enable partners to receive support tailored to their needs. From global logistics and flexible customized financing solutions to pre-sales, technical and engineering assistance, the company works with partners to respond with agility and speed to changing market conditions so they can achieve the fastest time to revenue. For more information, please visit: us.westcon.com or ca.westcon.com .	
Headquarters	Fremont, CA	
Main Phone #	877-642-7750	
Other Locations	Chantilly, VA Montreal, Canada Greenville, SC Louisville, CO Chicago, IL Toronto, Canada	
Greenville, SC	us.westcon.com	
Warehouse Location(s)	Indianapolis, IN	
Main Tech Support Phone #	877-937-8737	
Executive Leadership Team	<p>Andrew Warren – EVP, Westcon –Comstor Americas, AndrewW@westconcomstor-na.com</p> <ul style="list-style-type: none"> Reyna Thompson – VP Integrated Comm Group, ReynaT@synnex.com Eddie Franklin – VP Sales, EddieF@synnex.com 	
Avaya Product Management Team	<ul style="list-style-type: none"> Susie Bonder – Avaya Product Manager III, SusieB@westcon-na.com Teresa Neiderer- Avaya Product Manager III, TeresaN@westconcomstor-na.com Mike Phillips – Avaya Product Manager, MichaelPH@westconcomstor-na.com 	

Sales and BD Management Team	<p>Jeff Koehler -Director, Field Channel Sales JefferyK@westcon-na.com</p> <ul style="list-style-type: none">• Jordan Price -Sales Director, JordanP@westcon-na.com• Jeff Kastroll- Director Technical Services, Jeffrey.Ka@westconcomstor-na.com• Linda Cardellini -Director Pre-Sales Engineering & Renewals, LindaC@westcon-na.com	