

# Avaya Cloud UC Incentives

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## Sales Agent Bonus Incentive

**Earn up to 6X MRR for every new customer!**

### **SPIFF for Avaya Cloud UC**

Receive bonus payments of up to 6X for the first Month's Recurring Revenue (MRR) for every new Avaya Communications Cloud customer you sign up. Applicable to the initial order only. There's no limit to the bonus rewards you can earn!

### **How does it work?**

- Receive 4X on the 1st month MRR for a 3-year contract term
- Receive 6X on the 1st month MRR for a 5-year contract term

Now effective through September 30, 2019.

Additions or changes to the initial order are not eligible. Must be an active agent to apply. Incentive is not available on month-to-month terms or during a trial. Incentive is calculated and paid on the recurring revenue in the first billable month only and does not apply to handset purchases or other one-time charges. Not paid until Avaya receives revenue. If a customer cancels their service or decreases the number of active users by more than 20% within the first 6 months a charge back will be assessed. Promotion may be modified or terminated at any time without notice.

Additional terms and restrictions apply. See your Avaya sales representative for details.