



Experiences That Matter



## State of Georgia

Avaya Contract #: 99999-SPD-T20120501-0004

Streamline your procurement and gain savings on Avaya Products and Services.

### Vendor Name: Avaya

Avaya Inc.  
1145 Sanctuary Parkway  
Lake View II, Suite 110  
Alpharetta, GA 30009  
[www.avaya.com](http://www.avaya.com)

**Contract Period:** Expiration Date - September 30, 2019

**Avaya Federal Tax ID:** 22-3713430

**Avaya Sales Contact:** Armand Glassman, 678-421-5147 [alglassman@avaya.com](mailto:alglassman@avaya.com)

## Products and Services Offered

Networking and Telecommunication Solutions and Services:

### Avaya Unified Communications Solutions

- Avaya's Unified Communications and Collaborations (UCC) Solutions offers an unsurpassed industry portfolio of products that allow enterprises to build communications and collaboration networks that are characterized as best-in-class, extremely efficient, and highly scalable. Avaya UCC solutions provide advanced enterprise-class reliability, performance, and security that enterprises and governments throughout the world depend on to run their businesses. Avaya can uniquely deliver both mission critical dependability and superior return on investment.

### Avaya Contact Center Solutions

- Avaya is the global leader in the Contact Center market. Avaya offers highly reliable, scalable contact center solutions that improve customer service and help companies compete more effectively. Avaya's contact center portfolio includes intelligent routing tools, as well as self-service, proactive contact and mobility-enabled applications that drive effective communications and transactions with customers and clients. Avaya's extensive reporting platform offers rich analytics that provide companies and governments with detailed customer information that improves visibility, customer satisfaction, and customer retention, while decreasing costs.

## Avaya Services Solutions

- Avaya Professional Services focus on helping businesses effectively use communications technology and applications to drive productivity and growth while mitigating risk and reducing TCO for communications solutions. Avaya Managed Services provide globally managed and hosted services for Unified Communications, contact centers, data, and video. Avaya enables companies to hand over some responsibility for running network infrastructure, reducing the costs of ownership, equipment upgrades, and staffing. Proactive, preventative monitoring of system performance and the ability to quickly find and fix problems are essential for keeping communications running. Avaya offers every level of support for communications solutions with both niche and end-to-end services, available globally.

For more information on Avaya products, visit <http://www.avaya.com>

## Warranty Terms

For warranty terms, visit [Avaya's warranty on products and installation services](#).

## How to Obtain Quotes and Place Purchase Orders

Direct Orders

Contact your Avaya State of Georgia representatives

- **Avaya Contacts:** Armand Glassman, 678-421-5147 [alglassman@avaya.com](mailto:alglassman@avaya.com)

Or contact one of the approved Avaya resellers from the list provided on page 3

2. Generate a purchase order payable to the participating Order Fulfiler (reseller) of your choice (listed below). You must reference contract number **99999-SPD-T20120501-0004** on your purchase order.

## Contract Pricing

Procurement Schedule information is provided by Avaya as a convenience or as required by contract for use by state and local governments, educational institutions and other public sector entities for the purposes of determining the available procurement vehicle they can use to purchase authorized Avaya products and services.

## Avaya Georgia Price List

Download the Price List by [Clicking Here](#)

## Product Specifications

Visit [Product and Services Catalog](#)

**Authorized Avaya Resellers for the State of Georgia**  
**Avaya Contract #: 99999-SPD-T20120501-0004**

<b>Vendor Name Vendor ID</b>	<b>Contact</b>	<b>Address</b>
Avaya 22-3713430	Armand Glassman <a href="mailto:alglassman@avaya.com">alglassman@avaya.com</a> 678-421-5147	Avaya Inc. 1145 Sanctuary Parkway Lake View II, Suite 110 Alpharetta, GA 30009
Arrow Systems Integration, Inc. ("Arrow SI") 41-1861853	Tony DiLeo <a href="mailto:adileo@arrowsi.com">adileo@arrowsi.com</a> 301-452-8723	Arrow Systems Integration, Inc. 7067 Columbia Gateway Drive, Suite 170 Columbia, MD 21046
Carousel Industries of NA Inc. 06-1502254	Frank Douglas <a href="mailto:fdouglas@carouselindustries.com">fdouglas@carouselindustries.com</a> 678-892-3715	Carousel Industries of NA Inc. 3025 Windward Plaza Suite 195 Alpharetta, GA 30005
CDW Government LLC <b>For K-12 Entities</b> 36-4230110	Sean Queeney <a href="mailto:seanque@cdwg.com">seanque@cdwg.com</a> 407-835-1156	CDW Government LLC 230 North Milwaukee Ave. Vernon Hills, IL 60061
CDW Government LLC <b>For State and LG Entities</b> 36-4230110	Dan Gallagher <a href="mailto:dangal@cdwg.com">dangal@cdwg.com</a> 877-401-5319	CDW Government LLC 230 North Milwaukee Ave. Vernon Hills, IL 60061
ConvergeOne, Inc. (formerly NACR) 41-1763228	Kim Glasser <a href="mailto:KGlasser@convergeone.com">KGlasser@convergeone.com</a> 770-864-7021	ConvergeOne, Inc. (formerly NACR) 1856 Corporate Drive-Suite 170 Norcross, GA 30092-3406
Digital Corporation	Jason McDaniel <a href="mailto:jmcdaniel@digitel.net">jmcdaniel@digitel.net</a> 205-981-4450	Digital Corporation 2600 School Drive Atlanta, GA 30360
Management Data Systems International (MDSI)	Phil Dempsey <a href="mailto:Pdempsey@mdsiinc.com">Pdempsey@mdsiinc.com</a> 678-455-1271	Management Data Systems International (MDSI) 6225 Shiloh Rd Alpharetta GA 30005
Mach3 Technologies	Eric Hiem 770-282-9023 <a href="mailto:eniemi@mach3tech.com">eniemi@mach3tech.com</a>	Mach3 Technologies 910 Cripple Creek Dr. Lawrenceville, GA 30043
Meridian IT	Wayne Ianuario 864-345-8959 <a href="mailto:Wayne.ianuario@meridianitinc.com">Wayne.ianuario@meridianitinc.com</a>	Meridian IT Inc. Nine Parkway North, Suite 500 Deerfield, IL 60015
RealmConnect LLC	Anthony Kubek <a href="mailto:akubek@southtel.net">akubek@southtel.net</a> 770-607-1119	RealmConnect LLC 1161 Mauldin Rd. NW Calhoun, GA 30701
Windstream Communications, LLC	Dennis Farrell <a href="mailto:Dennis.farrell@windstream.com">Dennis.farrell@windstream.com</a> 404-564-1655	Windstream Communications, LLC 4170 Ashford Dunwoody Rd/Ste 590 Atlanta, GA 30319