

Canadian Distributors for Avaya Solutions

Overview	<p>Ingram Micro Canada sells and supports the complete portfolio of Avaya Enterprise Communications Solutions including Avaya's unified communications, contact center, small-medium enterprise and networking solutions to authorized Avaya Canadian resellers.</p> <p>In addition to pre and post-sales support, Ingram Micro Canada also offers Avaya channel partners access to business development, demand generation and technical support resources, as well as set up-custom configuration and installation services.</p>	<p>Tech Data Corporation (NAS-DAQ/NMS: TECD) is one of the world's largest distributors of technology products from leading IP hardware and software producers. Tech Data serves more than 125,000 IT solution providers in over 100 countries. Every day, these resellers depend on Tech Data to cost-effectively support the technology needs of end-users, including small and medium businesses, large enterprises and government agencies.</p> <p>Tech Data Canada Corporation, established in 1989, is a wholly owned subsidiary of Tech Data Corporation, servicing over 5,000 technology resellers and solution providers across the country.</p>	<p>Westcon is a specialty distributor of leading-edge technology solutions, specifically converged communications. We offer years of proven expertise selling and supporting Avaya and Nortel resellers.</p> <p>Our goal is to help your business thrive and grow by providing you with the support programs, trainings, technical expertise, tools and services you need to be more competitive and profitable in today's challenging economy.</p>
Headquarter Location	<p>Mississauga, Ontario Canada</p>	<p>Mississauga, Ontario Canada</p>	<p>Montreal, Quebec Canada</p>
Main Phone Number	<p>905.755.5000</p>	<p>Main: 800.668.5588 Avaya Business Unit: 800.770.5444</p>	<p>800.667.6769 option 3</p>
Other Locations	<p>Vancouver and Montreal, Canada</p>	<p>Vancouver, Canada</p>	<p>Oakville, Ontario Canada</p>
Web Site	<p>www.ingrammicro.ca</p>	<p>www.techdata.ca</p>	<p>ca.westcon.com</p>
Warehouse Location(s)	<p>Vancouver and Toronto Canada</p>	<p>Toronto ON, Vancouver BC, Canada</p>	<p>Montreal and Quebec, Canada</p>
Main Tech Support Phone Number	<p>800.668.3450</p>	<p>(Post-Sales Tier 1/Tier 2 Support on IP Office) Phone: 866.770.5444 option 2</p>	<p>877.937.8737</p>
Executive Leadership Team	<ul style="list-style-type: none"> ■ Bill Brandel – VP and GM Canada Bill.brandel@ingrammicro.ca ■ David Mason – VP Sales dave.masor@ingrammicro.ca 	<ul style="list-style-type: none"> ■ Ed Galasso – GM egalasso@techdata.ca 	<ul style="list-style-type: none"> ■ Lynn Smurthwaite-Murphy – Sr VP, North America Lynn.murphy@westcon.com ■ Siobhan Byron- VP Westcon Canada Siobhan.Byron@westcon.com
Avaya Product Management Team	<ul style="list-style-type: none"> ■ Ammar Amir – Vendor Business Manager Amir.Ammar@ingrammicro.com 	<ul style="list-style-type: none"> ■ Elaine Wright – Sr. Product Manager Elaine.Wright@techdata.ca ■ Oliver Voss – Manager – Avaya Business Unit Oliver.Voss@techdata.ca 	<ul style="list-style-type: none"> ■ Ezio Giancristofaro, SR Product Sales Manager Ezio.giancristofaro@westcon.com ■ Ryan Perks, Avaya Sales Specialist ryan.perks@westcon.com
Sales and BD Management Team	<ul style="list-style-type: none"> ■ Jeff Crothall - BDM Jeff.Crothall@ingrammicro.comAlex ■ Lewis Ho- Pre-Sales Engineer Lewis.Ho@ingrammicro.com 	<ul style="list-style-type: none"> ■ Sherianne Forrester – Inside Sales Specialist Avaya@techdata.ca ■ Melisa Mehic - Vendor Marketing Manager melisa.mehic@techdata.ca 	<ul style="list-style-type: none"> ■ John Lutchman, National Sales Manager john.lutchman@westcon.com ■ Danny Ribeiro - Business Development Manager danny.ribeiro@westcon.com
Solutions Guide			